

Dear Emerging Leaders,

Are you ready to take your licensing career to the next level? We're thrilled to announce the launch of the Emerging Leaders Workshop Series, designed for aspiring professionals like you. As part of the upcoming 2024 LES Annual Meeting in New Orleans, these workshops are tailored to provide essential insights and guidance on licensing fundamentals and navigating a successful career path in this dynamic field. Please note these sessions are included in the cost of registration, and no additional fee is required.

What to Expect:

- **Interactive Learning:** Engage in collaborative sessions covering core licensing principles.
- **Expert Guidance:** Learn from seasoned professionals sharing invaluable tips and strategies.
- **Networking Opportunities:** Connect with fellow Emerging Leaders during the program coffee breaks.
- **Career Advancement:** Gain insights to propel your licensing career forward with confidence.

Session Details: 1pm–4.30pm, Sunday, October 20, 2024.

- Session 1: Due Diligence in IP Licensing – How to Avoid Making Bad Decisions
- Session 2: License Agreement Disputes: Insights and Lessons Learned from Litigation and Trial on Licensing Language Pitfalls
- Session 3: Your Best Résumé, Deal Sheet, and Official Training Record — Helping You Advance Your Licensing Career

How to Register: There is an optional checkbox at registration, otherwise, please email lesam@northernnetworking.co.uk with confirmation that you would like 'Emerging Leaders Sessions' added to your registration order.

Don't miss this exclusive opportunity to equip yourself with the knowledge and tools needed to excel in the world of licensing. Whether you're just starting out or looking to enhance your skills, these workshops are designed to empower you on your professional journey.

We look forward to welcoming you to the Emerging Leaders Workshop Series at the LES Annual Meeting!